

Colby Bonck

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Objective

To aggressively prospect, maximize sales, provide exemplary customer service and set my company ahead of the competition.

Key Qualifications

- Persuasive communicator; use consultative selling skills to identify opportunities, overcome objections, and build relationships.
- Tenacious negotiator and closer; adept in conveying the benefits of products/services and generating customer interest. Quickly learn, master and sell new product offerings.
- Inventiveness in introducing new ideas that would increase the business

Work Experience

Assistant General Manager

January of 2013 - October of 2014

Hungry Howie's

- Managed the entire staff of the restaurant and coordinated their work
- Oversaw and maintained inventory based on cost control
- Analyzed and planed restaurant sales and organized marketing events and promotional plans accordingly
- Generated detailed daily, monthly, quarterly and yearly reports on business, staff, and profit
- Provided customer support by resolving their complaints about service or food quality
- Recruited, trained and motivated staff
- Maintained a high standard quality of hygiene, health and safety

General Manager

October of 2014 - February of 2016

Naked Pizza

- Coordinated and managed the entire operation of restaurant by scheduling shifts
- Was responsible for increasing the business of the restaurant
- Oversaw and maintained inventory based on cost control
- Analyzed and planed restaurant sales and organized marketing events and promotional plans accordingly
- Generated detailed daily, monthly, quarterly and yearly reports on business, staff, and profit
- Provided customer support by resolving their complaints about service or food quality
- Recruited, trained and motivated staff
- Maintained a high standard quality of hygiene, health and safety

Will Call/Delivery Operations

February 2016 - Present

Helm Paint & Supply

Education

High School

May 2010

Brother Martin High School

- Student Council Design Team
- Vice Editor of Yearbook Staff
- Active Key Club Member

College

August of 2010 - December of 2012

University of Mississippi

- Marketing Major
 - Member of Pi Kappa Alpha Fraternal Order
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